



What our Buyers and Sellers have to say

“Our agent was very professional, as well as understanding and caring. We were amazed at the interest our home generated and the enthusiasm our agent put into his work. His availability, promptness, and quick response to phone calls was very reassuring. He made us feel as though we and our home were his number one priority.”

— Elizabeth & Harold Phillips

“The Real Estate Store sold our house in record time. We should have listed it months before, instead of trying to sell it ourselves.”

— L & J Roberts

“I couldn't have asked for a more honest and up-front person to deal with.”

— T. Jackson

“Your persistence in marketing our home paid off. Your staff was always there whenever needed.”

— Betty & John Bronson

Customer Service is Our #1 Priority

Giving Back to the Community

Annual College Scholarship

Adopt families through social services for Christmas and Thanksgiving

Support Prince Georges/DC Homeless

Margaret Green Foundation for Asthma

Annual donation Breast Cancer Research

Memberships

National Association of Realtors

Greater Capital Area Association of Realtors

Prince Georges Association of Realtors

Northern Virginia Association of Realtors

Better Business Bureau

Prince Georges Chamber of Commerce

National Relocation Service

Designations

Agents with The Real Estate Store are encouraged to hold professional designations such as the Graduate Realtor Institute (GRI), Certified Residential Specialist (CRS), and Accredited Buyers Representative (ABR).



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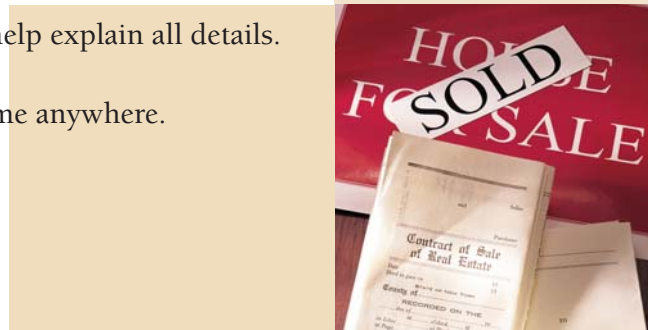
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REPRESENTING SELLERS

- Provide you with a FREE NO-OBLIGATION market evaluation of your home.
- Explain the entire selling process.
- Use multiple listing and other sources to show how much buyers are paying for properties with features similar to yours.
- Share proven tips and techniques that will help your home sell quickly and at a high sales price.
- Give you extensive tips on how to make your home most inviting to potential buyers.
- Explain how our proven marketing plan is designed to keep you informed of all activities to sell your home.
- Place information about your home through our multiple listing service.
- Qualify buyers before showing your home.
- Promptly present and advise you on all contracts.
- Coordinate all necessary inspections.
- Provide a net proceeds estimate with all offers to purchase so you will know the "bottom line."
- Explain the closing process so you have an accurate estimate of the cash you will receive at settlement.
- Keep you informed from contract ratification to closing.
- Negotiate to ratify a mutually acceptable, completed offer-to-purchase and give you a signed copy.
- Attend the closing and help explain all details.
- Help you find a new home anywhere.



MISSION STATEMENT

The team of professionals at The Real Estate Store, LLC is committed to the successful completion of each transaction with the utmost respect for the needs, hopes and dreams of our clients. Our clients are members of our family, and we are unwavering in obtaining their satisfaction in all we do, and in providing them with unparalleled service.

We are focused and determined to provide buyers and sellers with the highest level of attention, unmatched expertise, and unquestionable professionalism. In all that we do, we are singularly committed to upholding the highest ethical standards, and maximizing the resources, strategies and technologies that deliver exceptional results for our clients. We are also committed to enhancing the quality of life in the communities in which we live and that we serve.

We believe that the execution of this mission, in each and every transaction, is why The Real Estate Store, LLC is one of the leading and most trusted real estate firms in the Washington, DC Metro area.

ABOUT US

Several years ago our broker envisioned opening a real estate firm that would make clients feel as if they were part of his family and the core of his efforts. As the vision became reality, The Real Estate Store, LLC was founded in 2001 by Charles W. Worthy. Today he is joined by sales associates with years of combined experience. Our award winning team provides buyers and sellers with sound marketing and planning, strong negotiating skills, professional ethics, and state of the art technological tools.

The Real Estate Store is one of the top producing real estate services firm in the Washington DC metropolitan region. For many years, customers and clients have depended on us as their one-stop resource for real estate, mortgage, credit assistance, and title services. We offer the ability to search the multiple listing databases through our website, mortgage loan processing, and credit assistance.

We partner with the Metropolitan Resource Information Systems, multiple mortgage lenders, and numerous title companies to provide our clients with the most affordable deal.

We know that buying or selling a home is one of the biggest decisions and transactions a family can make. Our goal is to guide you through this process successfully and with ease.



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REPRESENTING BUYERS

- Show you how it is possible to buy a home with little or no down payment.
- Show you how it is possible to buy a home with poor credit or past financial trouble.
- Show you what loan amount you can qualify for.
- Explain the various forms of financing that are possible, and help find one that suits you.
- Help you get the best financing available.
- Give you an accurate estimate of the total cash required to purchase a home.
- Show you homes in any neighborhood of your choice.
- Show you any home available for sale regardless of which real estate company has it listed or advertised.
- Give you the facts on past appreciation rates for your neighborhoods of choice.
- Write and explain purchase documents before you sign anything.
- Help you obtain a homebuyer's inspection of the property.
- Help you obtain a home warranty on all appliances.
- Walk through the home with you prior to settlement.
- Attend settlement with you and help explain all closing documents.
- Keep you informed all the way.

